



# ANREV

## EVENTS

### **Regulatory and technology – implications to real estate funds**

ANREV Young Professionals working group Singapore is pleased to invite you to an evening event on **12 September 2019**.

Political, regulatory and technological developments in the near future have the capacity to significantly impact the asset management industry as well as the underlying assets that are being invested in and managed. At this event, a panel of experts will discuss on the impact of these factors on the asset management industry and in particular, how a real estate fund of the future will look like.

We will begin with a short introduction on the current life cycle of a real estate fund to set the tone for our discussion before seeking the views of our panel of experts on what they think a real estate fund will look like in the next five years.

This will then be followed by networking drinks.

**Date** : **Thursday 12 September 2019**

**Time** : **17:30 – 21:00**

**Location** : **CMS, Office 7 Straits View, Marina One East  
Tower, #19-01, Singapore 018936**

**RSVP** : **[flora.fung@anrev.org](mailto:flora.fung@anrev.org)**

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## BRIEFING DETAILS

Agenda : 17:30 Registrations  
18:00 – 19:15 Presentation & panel discussion  
18:15 – 21:00 Networking Drinks

Moderator : **Matthew Nortcliff**  
Partner, CMS

Panelists : **Priyaranjan Kumar**  
Regional Executive Director,  
Capital Markets – Asia Pacific, Cushman & Wakefield

**Julian Kwan**  
CEO, InvestaCrowd

**Vincent Chew**  
Executive Director, PGIM

**Valerie Mantot**  
Head of Business Development, Asia, Sanne Group

## SPEAKERS' BIO



**Matthew Nortcliff**  
Partner  
CMS

Matthew is a partner with global law firm CMS and heads the firm's Funds and Indirect Real Estate practice in Asia. He advises on the establishment of, and investment into, real estate funds and joint ventures and on the sale and purchase of institutional real estate assets through corporate structure.

Matthew's clients include a wide spectrum of fund managers, covering real estate, private equity and venture capital. Matthew also advises global and regional investors on all aspects of direct and indirect real estate investment, both inbound and outbound to/from the Asia Pacific region.

CMS is recognised as a leading global law firm in both the real estate and technology sectors and Matthew is a regular speaker on the convergence of real estate and technology and the impact of disruptive technologies across the full real estate investment cycle.

Matthew has been based in Singapore since 2010, prior to which he practised in London for seven years.

**Priyaranjan Kumar**

Regional Executive Director,  
Capital Markets – Asia Pacific  
Cushman & Wakefield

Priyaranjan Kumar (“PK” Regional Executive Director –Capital Markets, Asia Pacific) has responsibility for leading and coordinating the entire Capital Markets service offering for Cushman & Wakefield across Asia. These services include Investment Sales, Equity Debt & Structured Finance and Corporate Finance solutions.

PK is a market leader and has been a global real estate advisor for over 22 years, last 10 of which has been in Singapore after relocating from the US in 2008.

Cushman & Wakefield’s capital markets group helps institutional owners, operators, investors (such as REITs, SWFs, private equity funds, LPs, developers, family offices) and occupiers invest, monetize, structure joint ventures and access new markets for both direct and indirect investments.

Through his career, PK has been involved in over \$7BN of direct and indirect investments across more than 15 countries and over 40 cities.

**Julian Kwan****CEO****InvestaCrowd**

Julian was born and raised in Sydney Australia, and has founded six companies over his 20-year career based in Asia, including social media/technology, real estate investment & development, proptech and blockchain. He has spent his life starting businesses in new markets and new industries and is now focused on building platforms that adapt to the digital world and the redesigning of how we as humans perceive, create and exchange value.

The Singapore based entrepreneur is recognized as a leader in the proptech and blockchain space and is the first mentor for the JLL/Lendlease proptech accelerator Propell and has been invited to speak at over 200+ conferences in the region.

Currently he is CEO of InvestaCrowd, a capital markets licensed digital securities investment platform headquartered in Singapore, and the ICTX digital securities exchange.

He has a passion for constant learning by building better and alternative platforms and systems for the benefit of more not less, and being early at the forefront of change.

He maintains advisory roles with multi-family offices investing into real estate, proptech and blockchain startups through his family office 2H Capital, is an EIR (Entrepreneur in Residence) at INSEAD, and a member of ACCESS (Singapore Blockchain Cryptocurrency Association) and GITA (Global Initiative for Token Alliance).



## Vincent Chew

Executive Director  
PGIM

Vincent Chew is an executive director at PGIM Real Estate. Based in Singapore, Vincent is responsible for leading the Asia Core Fund Portfolio Management team.

Before joining PGIM Real Estate in 2018, Vincent was at Allianz Real Estate, where he launched its Asia Pacific platform in 2008. During his tenure there, he set the group's regional investment strategies and initiated investments of US\$2.0 billion into funds, partnership vehicles and directly held assets.

Prior to that, from 1997, Vincent was a director at DTZ Debenham Tie Leung in Hong Kong. At DTZ, he established the company's Corporate Finance team for Asia to advise clients on fund structuring and capital raising. In addition, Vincent worked within DTZ's Investment group, where he worked with institutional investors focused on Asia, including his formation of a buy-side advisory group targeting distressed real estate assets and non-performing loan portfolios.

Vincent holds a master of business administration with a concentration on real estate finance and a master of real estate development from the University of Southern California. He also holds a bachelor's degree in architecture from University of California at Berkeley.

**Valerie Mantot**

Head of Business Development, APAC  
SANNE

Valerie is based in Singapore and has overall responsibility for business development and client relationship management for the APAC region.

Valerie is a qualified lawyer. Prior to joining Sanne, Valerie worked for more than fifteen years as a corporate law and funds lawyer at leading law firms in Paris, Luxembourg and Dubai.

She has gained considerable experience working with financial institutions, sovereign wealth funds, asset managers and family offices with respect to the structuring management and operation of their investments with an emphasis on Luxembourg, the Middle East and Asia.